



NETWORKS

Local Business Flex Product Proposal Consultation

Tuesday 28th April 2026 | 11:00 am – 12:00 pm

Thanks for joining, we'll start in just a few minutes...

Please mute your microphone and turn off your camera during the webinar

Use MS Teams chat feature for questions

We will address questions at the end of the session

This session will not be recorded

We'll share the presentation by email after the session

Energising your everything

Before we get started

The purpose ... of this session is to present the consultation document issued on 13 April and to encourage stakeholders to provide feedback on the proposed flex products by the consultation deadline.

The session will... run for 45 minutes, with an additional 15 minutes reserved for questions and answers related to the consultation.

Please do... drop your questions at any time in the chat. If we're unable to address all of them during the session, we'll follow up with answers by email.

Please mute your microphone and turn off your camera during the webinar

.....

Use MS Teams chat feature for questions

.....

We will address questions at the end of the session

.....

This session will not be recorded

.....

We'll share the presentation by email after the session

Agenda

1 Background and Introduction

2 Areas for Consultation

3 Timeline and Next steps

4 Questions and Answers

Speakers



Aisling Walsh
ESB Networks
DMSO Customer
& Strategy Manager



Gerry Noone
ESB Networks
DMSO Business
Development
Manager



Pilar Sanchez
ESB Networks
Solution Partner

Background and Introduction



Energy for
generations

Consultation is Open

ESB Networks is developing Local Business Flex to procure flexible capacity until 2030.



Consultation: Published 13th April | Open until 22nd May



Procurement: Will Start in H2 2026* and will remain open for 1 year minimum**



Duration: Contracts will be granted until the end of 2030



Participation: Intended to attract a wide range of existing and new Flexibility Service Providers (FSP)

We encourage feedback on the consultation by
22 May 2026.

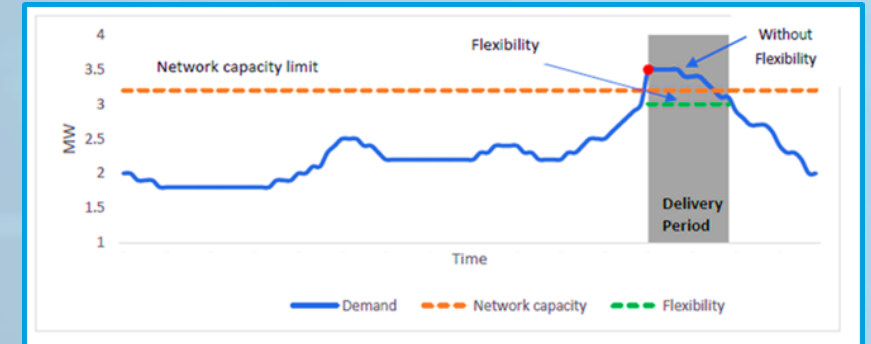
* The timeline is subject to change due to several factors, including direction from the CRU.

** Will remain open for a year, unless the maximum capacity for a given location has been reached.



Why Energy Flexibility Is Needed

Increased demand is creating capacity constraints in certain locations, and energy flexibility is a critical measure for Ireland and Europe to address these challenges.



Increasing electricity demand is putting pressure on the network



The growth of **renewables** requires flexibility to balance supply and demand



Local constraints are managed more efficiently by shifting or reducing demand



Flexibility can defer costly and time-consuming **network reinforcements**



Supports security of supply and the **transition to a low-carbon energy system**

How Local Business Flex Can Help

An ambitious opportunity supporting the network while enabling local businesses to earn new revenue through flexibility.



Direction of change: Upward Flexibility (reduce electricity demand or inject power from generation or storage)



Fixed Schedule: Provide flexibility in pre-fixed months and times agreed in the contract*



Get paid: Based on the capacity you deliver against your baseline (utilisation only) **

Who is this for?

Participation is limited to eligible non-domestic (business) customers connected at a selected location/substation.

* Except for Local Peak Events where dispatch instructions are issued close to real time.

** Except for SU Firm, where payment does not apply if delivery falls below the required threshold.



Locations and Capacity

ESB Networks is currently developing a needs assessment.



Locations: Selected substations will be published when procurement opens*



Capacity: Maximum MW/MWh requirements will be defined per location.



Schedule: The months and times when flexibility is required may vary by location and will be published when procurement opens.

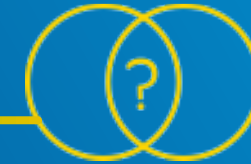
* Additional locations may be added while procurement is ongoing.



Areas for Consultation

Please note: Slide numbers align with the consultation sections.

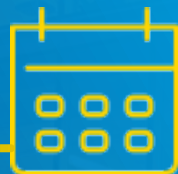
Two Product Options Designed to Increase Participation



SU Firm suits providers that can reliably deliver, while SU Flex enables participation where flexibility is available but less reliable.

SU FIRM (SCHEDULED UTILISATION FIRM)	SU FLEX (SCHEDULED UTILISATION FLEX)
<ul style="list-style-type: none">• Fixed delivery during pre-agreed Delivery Periods only	<ul style="list-style-type: none">• Fixed delivery during pre-agreed Delivery Periods plus ability to respond to Local Peak Events (short-notice network needs)
<ul style="list-style-type: none">• Higher commitment: minimum 4 days per week	<ul style="list-style-type: none">• Lower commitment: minimum 2 days per week
<ul style="list-style-type: none">• Higher €/MWh payment	<ul style="list-style-type: none">• Lower €/MWh payment for scheduled delivery• Higher €/MWh during Local Peak Events
<ul style="list-style-type: none">• Performance-based: no payment if delivery falls below 80% of contracted capacity	<ul style="list-style-type: none">• No penalties for underperformance (paid for what is delivered)
<ul style="list-style-type: none">• No real-time dispatch instructions (schedule is fixed for the contract duration)	<ul style="list-style-type: none">• Close to real time dispatch instructions for Local Peak Events only

6.1 Schedule



A regular commitment offering a steady revenue stream for local businesses.



Pre-agreed: Agreed in the contract at the beginning



Dispatch instructions: No need as the schedule is pre-agreed*



Weekday/Weekend: Varies by location; may include Monday–Sunday, where applicable



Time slots: 2-hour delivery periods, with a **maximum of two slots per day (4 hours)**

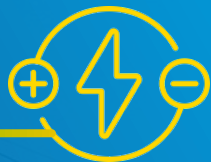
	SU Firm	SU Flex
Minimum Number of Contracted Days**	4 days per week	2 days per week

* Only Local Peak Events for SU Flex customers will receive dispatch instructions.

** These days represent the minimum requirement and are not restrictive if the FSP can provide flexibility for additional days.



6.2 Local Peak Events



Flexibility is of higher importance during these events.



Schedule: Only within the contracted periods



Notification: Sent close to real time



Payment: Higher €/MWh than the pre-fixed schedule

	SU Firm	SU Flex
Local Peak Events	No	Yes



6.3 Eligibility Criteria



Local Business Flex is designed with low barriers to participation.



Customers: Open to non-domestic (business) customers



Location: The MPRN must be connected to a selected substation



Metering: Quarter-hourly (QH) metering or a smart meter set to MCC12, with 12 months of meter data available for baselining



Capacity: Minimum flexibility requirement of 2 kW relative to the baseline



Direction of change: Provision of Upward Flexibility (reducing demand or increasing injection from generation or storage)



6.4 Baselineing



Baselineing defines the normal level of demand used to assess flexibility delivery.



Frequency: Recalculated every three months



Calculation: Average consumption meter data over the past 12 months



7.1 Payment structure



A simple and predictable structure providing certainty until the end of 2030.

- Payments:** Based on utilisation only (no availability)
- Frequency of payment:** Monthly
- Price:** Fixed in the contract. It remains unchanged to provide certainty
- Changes:** Flexibility Service Assets (FSAs) may be permitted to switch between SU Firm and SU Flex once during each six-month period

	SU Firm	SU Flex
Pre-fixed Schedule	Higher	Lower
Local Peak Events	N/A	Higher

The prices for each product will be the same for all FSPs participating in this initiative.



7.2 Performance scalar



SU Firm provides greater network certainty through performance-linked payments.



Delivery: Utilisation-based, with payments adjusted in proportion to performance*



Measurement: Performance is assessed for each 2-hour slot / delivery period

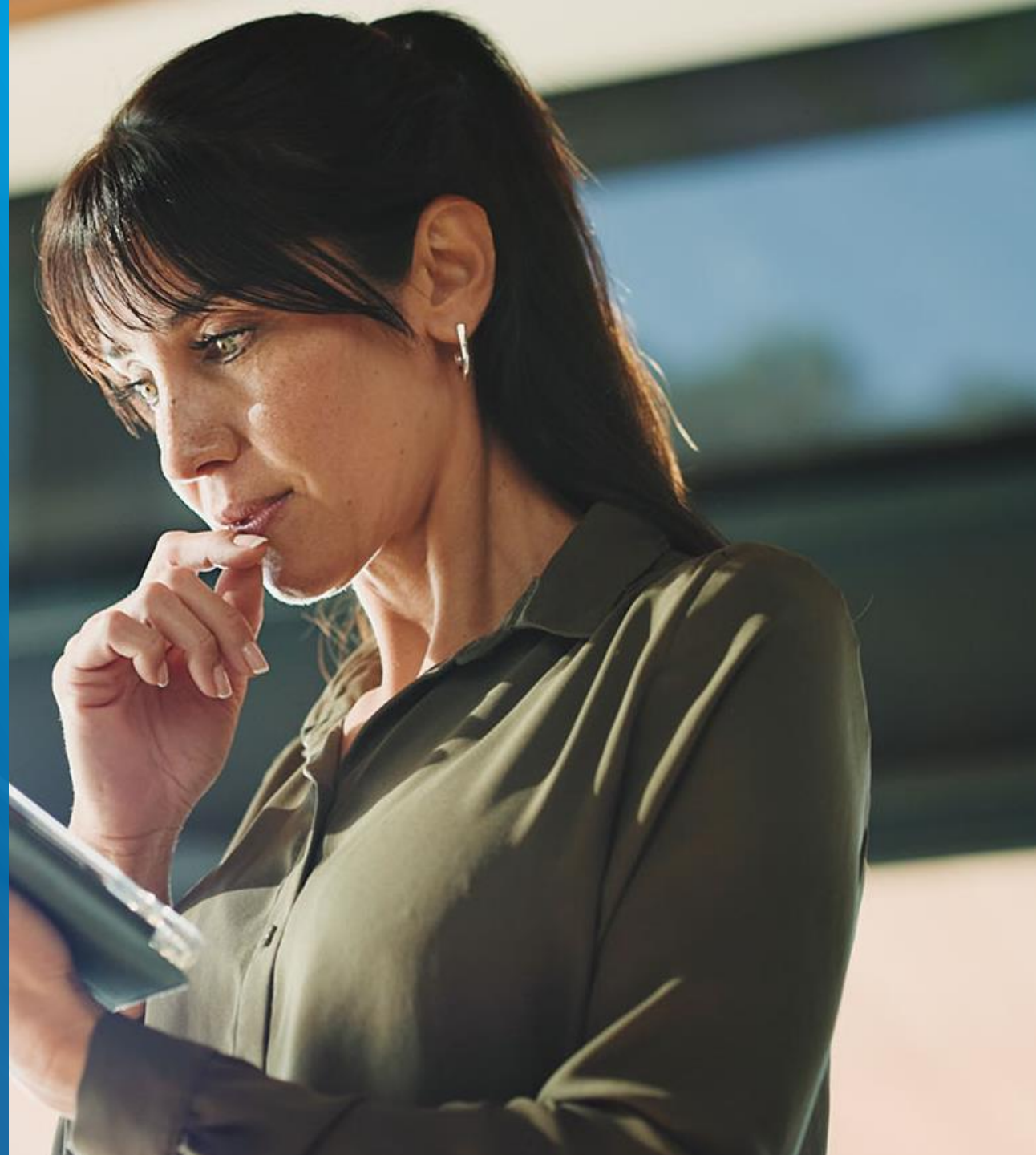
SU Firm

Flexible Capacity Delivered	Performance Scalar
100%	100%
95%	95%
90%	90%
85%	85%
80 %	80%
Below 80%	0%

SU Flex

Receives payments proportional to the capacity delivered, even where delivery is lower than the contracted flexible capacity.

* Except for SU Firm, where no payment is made if performance falls below 80%.



7.3 Procurement approach



Designed to lower entry barriers and build market liquidity.



Direct-Award Contract: Qualified FSPs can be offered a contract



Application process: Procurement (via eTenders) will remain open for 1 year minimum unless the maximum capacity for a given location has been reached

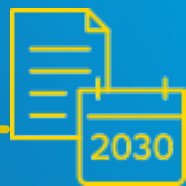


Contract details: They will reflect the specific details agreed for each FSP/FSA, including the product, capacity, selected Service Windows, Delivery Periods and Baseline

A Direct-Award contract is used to incentivise participation and promote inclusivity.



7.4 Contract duration



A medium-term initiative to support investment in flexibility.

-  **Procurement opens:** Within the next few months (H2 2026)
-  **How to apply:** Further details will be provided; the procurement will be managed via eTenders
-  **When to apply:** From the opening of procurement and for at least one year thereafter*
-  **Duration:** Awarded contracts will be running until the end of 2030

* ESB Networks won't be able to procure additional flexibility once the maximum capacity required for a given location has been reached.



8.1 Stacking



Enabling participation across markets while avoiding double remuneration.



Participation in other flexibility or energy markets is permitted



FSAs must not be paid twice for the same MWs across different services



This approach is **consistent** with previous ESB Networks initiatives



Further guidance may be provided as these flexibility products evolve



8.2 Market Participation



Designed to enable broad participation and support the development of a local flexibility market in Ireland.

- **Focused on encouraging engagement** from a wide range of Flexibility Service Providers



Timeline and Next Steps

Timeline*



* This timeline is subject to change due to several factors, including direction from the CRU.

* Unless, prior to this date, the maximum required volume at the relevant location or substation has been reached.

Next Steps

1

Download
the consultation

2

Send Feedback
by email before the
deadline
(22nd May 2026)

3

Review
our consultation
response
(H2 2026)

4

Apply
once procurement is
open
(H2 2026)

5

Earn revenue
as a Flexible Service
Provider
(until end 2030)

flexibilityengagement@esbnetworks.ie

* Unless, prior to this date, the maximum required volume at the relevant location or substation has been reached.

Questions & Answers



NETWORKS

Thank you

